

Sales Consultant

Are you driven to excel in your career and interested in the interior design industry? Join our growing team at Elegant Additions, a reputable luxury plumbing fixture and hardware company with over 35 years of experience in providing sophisticated and unique "Jewelry for the Home".

We curate a customer experience for the top professionals in the design and construction field, and we are seeking a motivated and committed salesperson to join our team. The ideal candidate will have a proven track record in sales, possess strong communication skills, and be detail oriented.

Key Responsibilities:

- Develop a strong client base through networking and business development
- Conduct selection appointments in the showroom and
- Attend job site visits for selections and customer retention
- Generate sales and close deals
- Build and maintain client relationships
- Obtain a healthy pipeline and document in our CRM system
- Stay updated on new product offerings and growing your knowledge base

If you have a competitive spirit and the drive to succeed, we want to hear from you. This is a great opportunity for someone who enjoys working in a fast-paced environment and is committed to delivering exceptional service to our clients.

If this sounds like you, please apply today. Thank you!

Location: The Heights, Houston

Job Type: Full-time

Pay: Various pay structures available

The applicant must submit a cover letter and resume, including professional references, to: laurenk@elegantadditions.net

